

# Add more value

to Your Next Meeting



4% discount  
to the Master  
account  
for Guest room revenue

1 coffee  
break per  
day

1 comp  
room per  
30 paid  
rooms

Up to  
100,000  
Starpoints  
Signing  
Bonus



FOUR POINTS  
BY SHERATON



aloft

THE LUXURY COLLECTION

L MERIDIEN



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# Add more value

to Your Next Meeting



Save 4%, get free coffee break + complimentary rooms and earn up to 100,000 Starpoints. Get more value for your money. Create more value for your business.

Book now through end of September for 2009 and receive:

- + 4% discount to the master account for guest room revenue
- + 1 coffee break per day (when full day meeting booked as per standard coffee break of participating hotels)
- + 1 complimentary room per 30 paid rooms
- + Up to 100,000 Starpoints Signing Bonus View Chart

Starting May 1<sup>st</sup>, 2009:

To receive this offer, contact your Starwood Sales Associate or visit [www.starwoodpromos.com/eamesppoffers](http://www.starwoodpromos.com/eamesppoffers) beginning May 1<sup>st</sup>, 2009, for more details.

Signing Bonus Chart:

Min Revenue – Max Revenue	Starpoints Earned
\$ 2,500 - \$ 10,000	5,000 Starpoints
\$ 10,001 - \$ 25,000	10,000 Starpoints
\$ 25,001 - \$ 50,000	25,000 Starpoints
\$ 50,001 - \$ 75,000	50,000 Starpoints
\$ 75,001 - \$ 100,000	75,000 Starpoints
+ \$ 100,001	100,000 Starpoints

Take advantage of these exclusive savings at participating hotels and resorts in Europe, Africa and Middle East for meetings with arrival by December 31 2009

Visit Special Offers section of [starwoodmeetings.com](http://starwoodmeetings.com)

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#### Terms and Conditions

Group/Event/Meeting contract must be signed by September 30, 2009, and room block must be used and paid for by December 31, 2009, to qualify for this offer. Offer must be referenced EAME value added meetings at start of negotiation process. Not valid with any room blocks or meetings currently booked, under negotiation or that have already occurred. Minimum eligible revenue of \$2,500 must be booked to qualify for this offer. Complimentary break offer is not valid for Catering-only events; bookings must have a minimum of 10 room nights on peak to qualify. Client will receive a discount equal to 4% of the total master billed charges for Guest rooms (if rooms are master billed). Discount is not offered on any surcharges, gratuities, taxes and third party charges on the master bill. Complimentary refreshment break will feature food & beverage products from pre-set menus, to be provided by the hotel. Availability of specific products may vary based on hotel. The value of the complimentary break will be based upon pre-set menus and may vary according to the discretion of each participating hotel. No substitutions or credit will be permitted. Addition of non-menu items to the refreshment break event will result in additional cost incurred for the event. The refreshment break will be a morning or afternoon break; evening cocktail breaks are not included in this offer. Payment must be made in accordance with the time frames specified in the contract to receive the discount on the master bill. Starwood reserves the right to modify or cancel this promotion at any time. Offer is subject to availability of guest rooms and meeting facilities at time of booking. Valid only at EAME participating properties. Not responsible for omissions or typographical errors. Void where prohibited by law. Promotion valid to all eligible group/event/meeting bookings, including those booked through travel agents and third parties at commissionable rates. May not be combined with any other offers, incentives, discounts or promotions. Planner is responsible for disclosure to client of any incentives received, including Starpoints, and is responsible for compliance with any client or employer gift or incentive policy that may apply. Starpoint Signing Bonus amount is based on total revenue of contract at the time of signing. Planner must be an active member of and in good standing with the Starwood Preferred Planner program and Starwood Preferred Guest® program to receive Starpoints. Use of Starpoints is subject to the terms and conditions of the Starwood Preferred Guest program. For more information on Starwood Preferred Planner or to join the program, visit [www.starwoodmeetings.com](http://www.starwoodmeetings.com). Starwood Preferred Guest, Starpoints, Sheraton, Four Points, W, Aloft, The Luxury Collection, Le Méridien, Element, Westin, St. Regis and their respective logos are the trademarks of Starwood Hotels & Resorts Worldwide, Inc., or its affiliates.